



Dulevo News

Monthly News



PRESTIGIOUS DELIVERIES 40 MACHINES BEING DELIVERED TO THE MUNICIPALIZED COMPANY OF ROME

Dulevo, AMA and the ecology

With 850 Mini and 5000 Zero, Dulevo conquers the Eternal City

From 13th to 20th October, Dulevo is very much busy delivering the machines secured with the two most important tenders of the year, i.e. the ones organised by AMA (Rome's municipalized company.) Those two contracts, which have been won at the end of July 2009, comprised twenty street-sweepers mod. 850 Mini, and twenty more sweepers mod. 5000 Zero. The 850 Mini is equipped with high-pressure lance, recycling system, air-conditioning, GPS arrangement and a special infrared camera for night duties. This camera is also on-board of the 5000 Zero, which is equipped not only with air-conditioning and GORE® filter – standards for this model – but also with top outlet, water and greasing systems and high-pressure lance. Last but not



least, these machines are also equipped with a new vaporization system placed on the outlet door, aimed at contrasting the dust produced during the dumping phase.

A total of forty machines are currently being delivered to the Tor Pagnotta depot and to the former headquarters of Rome's exhibition corporation. These machines will then be deployed throughout the city.

The Tender Department at Dulevo, along with the Technical and the Production departments, has tackled with precision, determination and expertise all the difficulties hidden in the tender documentation, making what was in Dulevo considered as a dream – merely out of counter-charm – come true. A dream that's now reality, and that

from today will be under the eyes of million of tourists who will see the Dulevo units emerging between the Colosseum and the Fountain of Trevi.

PRESTIGIOUS DELIVERIES 2 THE FIRST TWO SWEEPERS FOR PUEBLA, MEXICO

Puebla finally chooses Dulevo

At the launch, the mayor was also present

The fact of selling machines all over the world but not being able to convince Blanca Alcalá, the mayor of Puebla and first female mayor of Mexico, to choose the quality and reliability of the Italian brand, was still our torment. Eventually, after the long negotiations conducted with great determination by our dealer in Mexico City, **Comercial Cip Sa**, on 30th September the first two machines were delivered to the Municipality of Puebla, a 200 Quattro and a 850 Mini. A great result which seems to anticipate what we all hope it will lead to a mutual and long-lasting cooperation.



OPEN DOORS MAJOR SUCCESS FOR THE FIRST "LA BROOK" OPEN DOOR

Dulevo & La Brook: ecology in the spot

Two days of party and performances with sweepers in the spot

On 24th and 25th September, **La Brook**, our English dealer based in Osset, near Leeds, hosted the first



edition of "The Environmental Roadshow", a veritable show of street-sweepers on the background of an old coal mine. After the visit of the "National Coal Mining Museum", the museum of the Wakefield mine, the guests have been introduced to the Dulevo technology and all its ranges of environmentally friendly sweepers. Shortly thereafter, the participants have been offered a live demonstration of mods. 850 Mini, 200 Quattro, and 5000 Zero. Thanks also to the expertise of the appointed demonstrator directly arrived from Italy, the show has been very amusing and has once again put the quality and versatility of the Dulevo products in the spot. The happening ended with a delicious buffet and

the possibility for every one to get on-board of the machines and get acquainted with every detail.

OPEN DOORS 2 DAYS OF PRESENTATION THROUGHOUT SPAIN

Dulevo the great queen of Guadalquivir.

And not only.

A month of great events throughout Spain. from Seville to Mallorca. going through Castellón.



These last few weeks have been busy ones for the Spanish Area Manager, Xavi Lopez, who has been occupied, together with the dealers **Masesur Medioambiental**, **Nou Colors** and **Telim**, with the management and organization of three important events that had the Dulevo street and industrial sweepers as undisputed protagonists.

They started from Seville where, on 22 and 23 September, Masesur organized an open doors with a demo of the 7000 Vacuum suction sweeper and the very new 5000 Combi, the only street cleaning machine in the world to be both a sweeper and a street washer. The public present was positively impressed by the performance of the two models, which worked incessantly for the whole duration of the

event. In the meantime, seven hundred kilometres to the east, at Castellón, not far from Valencia,

Nou Colors was organizing another important event: another open doors where, in addition to the 7000 Vacuum again, the 5000 Zero and 850 Mini models were presented. In the presence of about a hundred people, the Italian demonstrator showed off his ability, highlighting to everyone the great qualities of the machines, thanks to the cleaning routes that were planned *ad hoc* and were particularly bristling with pitfalls. No problem for the Dulevo sweepers that left all those present gaping in awe. The following week, the dealer for the Balearic Islands, **Telim**, was not inferior and, on Thursday 8 October, organized an official presentation – for the first time in the Balearic Islands – of the 5000 Evolution, 200 Quattro and 850 Mini models. Here too, it was a huge success, which once again confirms the great importance of initiatives of this kind.



Did you know that during the last week of October, Dulevo will be present with its stand at both Ecomondo and Entsorga? For further information and to obtain free entrance tickets, please write to commerciale@dulevo.com

